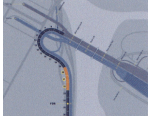


BARRY DROGIN

★ **PROJECT/PRODUCT
PROFESSIONAL** ★

212-243-8784

BARRY@NOTNICEMUSIC.COM



HOMELAND SECURITY

ATM IDEAS Emergency/
Incident management system



MILITARY

NAVAIR Hawkeye AWACS
Experimental shock absorber



AVIATION

Raytheon/Beechcraft Premier I
Rear stabilizer de-icing system

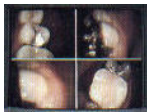
MEDICAL

Sienna Biotech COPAS
Multi-assay flow cytometer



DENTAL

Dentsply PERSPECTIVE
Dental imaging system



BANKING

Chemical Bank
Touchscreen ATM



TELECOMMUNICATIONS

TBTA CCTV/Fiber Optic
All-facility upgrade

TRAINING

TCI, Manhattan College
College instructor



DROGIN CONSULTING

720 Greenwich Street #5T
New York, NY 10014-2578

**EXPERIENCE DOING
WHAT'S NEVER BEEN
DONE BEFORE**

WORLD'S FIRST

Virtual Traffic Management Center
for MTA Bridges & Tunnels

WORLD'S FIRST

Touchscreen Banking Machine
for Chemical Bank

**MOST SUCCESSFUL
PRODUCT LAUNCH**

in the history of
Dentsply International



SERVICES

MANAGE projects and products;
supervise local offices, start-ups,
and national teams

DESIGN and build prototypes;
provide systems and
value engineering services

WRITE proposals and procedures;
create technical and
contractual documents

TRAIN and lead workshops;
teach practical lessons learned
in numerous areas of expertise



BARRY DROGIN has
negotiated and managed
Intelligent Transportation
Systems
contracts worth
OVER \$25M.

CAPABILITIES

PROJECT MANAGEMENT

- ★ Locating & contracting personnel, services
- ★ Preparing RFIs, RFPs & bid packages
- ★ Estimating product feasibility & cost
- ★ Project time-lining & tracking
- ★ Supervising multi-site teams

ANALYSIS

- ★ MTBF, FMECA, value engineering
- ★ Empirical data graphing & curve fit
- ★ Parametric equation solving
- ★ Statistical & probabilistic data interpretation

DESIGN & DRAFTING

- ★ Analog, Digital, Microprocessor & PLD design
- ★ Schematic & BOM, including costing
- ★ AutoCAD 3-D assembly modeling

INTERNET RESEARCH

- ★ Locating products, vendors, patents, literature

PROGRAMMING

- ★ Windows, microprocessor, DOS, CSIC & programmable logic applications

STANDARDS

- ★ ISO & ANSI/ASQC Q9001, PMI PMBOK, SEI CMM, OSHA 29 CFR Part 1926, NTCIP, RTCA DO-160
- ★ MIL-HDBK-217F, MIL-STD-1629A, MIL-STD-275
- ★ UL-544, IEC 601.1, CSA 22.2, VDE 0750, 0871

SOFTWARE PROFICIENCY

- ★ MS Project, P3, SureTrak, SharePoint, SourceSafe, Requisite Pro, OrCAD, MathCAD, AutoCAD, MicroStation, PeakFit, TableCurve, Visual Basic, C, MS Office, WordPerfect

RECENT CLIENTS

- ★ FFF ENGINEERING DESIGN, LLC (NAVAIR)
- ★ SAM SCHWARTZ, LLC (NYSDOT)
- ★ LONGI ENGINEERING (MTA Long Island Bus)

CONTRACTING OPTIONS

- ★ TIME-BASED
- ★ TASK-BASED
- ★ JOB-BASED



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quick learner and an
expert at
**CREATIVE OUT-OF-THE-BOX
BRAINSTORMING.**